



## 1. Title of the certificate (LT)<sup>1</sup>

Kvalifikacijos pažymėjimas. Logisto mokymo programa (valstybinis kodas 362041302)

<sup>1</sup>in original language

## 2. Translated title of the certificate (EN)<sup>1</sup>

Qualification certificate. Logistics specialist training programme (state code 362041302)

<sup>1</sup>If applicable. This translation has no legal status.

## 3. Profile of skills and competences

1. Know the functions and organizational structure of sales, production, wholesale and retail enterprises and the functions of the structural divisions of the enterprises;
2. Know local and foreign manufacturers and suppliers and their product assortment;
3. Be able to find and use information about competitors;
4. Be able to form an assortment of goods and know the characteristics, quality requirements, storage conditions, term of transport, and limits on the use of goods;
5. Know the basics of marketing, planning, the market economy, and international trade;
6. Know the legal basis for the establishment of a company and have basic knowledge of administrative and criminal law;
7. Know basic business terms in a foreign language;
8. Have basic knowledge of communication psychology and business ethics and know the principles of using language properly and business communication;
9. Observe the requirements for work safety;
10. Register the movement of materials;
11. Regulate the quality of goods that are sold and terms for selling the goods and register the quantity and quality of goods that are accepted;
12. Certify and standardize goods;
13. Evaluate the economic and sales activities of a business, submit reports, and assist in solving activity-related problems of the enterprise.

## 4. Range of occupations accessible to the holder of the certificate<sup>1</sup>

Can work as a logistical specialist or storekeeper in sales or production enterprises.

<sup>1</sup> If applicable

### (\*) Explanatory note

This document is designed to provide additional information about the specified certificate and does not have any legal status in itself. The format of the description is based on the following texts: Council Resolution 93/C 49/01 of 3 December 1992 on the transparency of qualifications, Council Resolution 96/C 224/04 of 15 July 1996 on the transparency of vocational training certificates, and Recommendation 2001/613/EC of the European Parliament and of the Council of 10 July 2001 on mobility within the Community for students, persons undergoing training, volunteers, teachers and trainers.



## 5. Official basis of the certificate

<b>Name and status of the body awarding the certificate</b> Legal entity with licence to provide formal vocational training programmes	<b>Name and status of the national/regional authority providing accreditation/recognition of the certificate</b> Ministry of Education and Science of The Republic of Lithuania
<b>Level of the certificate (national or international)</b> ISCED 454; LTKS III; EKS 3	<b>Grading scale / Pass requirements</b> 10 grade scale. A Pass Grade - Grade 7-10 or entry "Passed"
<b>Access to next level of education/training</b> Possibility to continue studies at the higher level of education programme	<b>International agreements</b>
<b>Legal basis</b> Law on Education of the Republic of Lithuania Law on Vocational Education and Training of the Republic of Lithuania Resolution No. 535 of 4 May 2010 of the Government of the Republic of Lithuania "On the approval of the description of the National Qualifications Framework"	

## 6. Officially recognised ways of acquiring the certificate

<b>Aggregate duration of learning required to get the certificate (in weeks): 14</b> <b>Ratio of theoretical and practical learning (%): 42/58</b> <b>Duration and place of apprenticeship (in weeks): (1)</b> <b>Possibility to include passed education:</b> passed education included by evaluating the knowledge		
Description of vocational education and training received	Part of programme (%)	Duration (in weeks)
School-/training centre-based	42	6
Workplace-based	58	8
Accredited prior learning		
<b>Total duration of the education/ training leading to the certificate</b>		14
<b>Entry requirements</b> <b>Additional information</b> More information (including the description of the national system of qualifications) at: <a href="http://www.aikos.smm.lt">www.aikos.smm.lt</a> , <a href="http://www.europass.lt">www.europass.lt</a> , <a href="http://www.euroguidance.lt">www.euroguidance.lt</a> , <a href="http://www.kpmc.lt">www.kpmc.lt</a> <b>The National Reference Points:</b> <a href="http://www.europass.lt">www.europass.lt</a> , <a href="http://www.smpf.lt">www.smpf.lt</a>		