

1. Title of the certificate (LT) <sup>1</sup>
Profesinio mokymo diplomas. Nekilnojamojo turto agento mokymo programa (valstybinis kodas 330041605)
<sup>1</sup> in original language

2. Translated title of the certificate (EN) <sup>1</sup>
Qualified worker's Diploma. Real estate agent training programme (state code 330041605)
<sup>1</sup> If applicable. This translation has no legal status.

3. Profile of skills and competences
1. To collect, analyze and store information about the real estate market. 2. To prepare a certificate of real estate inspection for evaluation. 3. To search for real estate objects for purchasing, selling or renting. 4. To search for real estate clients and to make various offers for them. 5. To bargain with clients of a real estate agency. 6. To accompany a client when surveying a place and estate or to organize a visit. 7. To prepare draft purchase-sale or rent agreements and to present them for parties to approve. 8. To consult clients on taxation and legal issues related to agreements. 9. To provide information about forms of agreements, taxes on land inheritance and right to sell.

4. Range of occupations accessible to the holder of the certificate <sup>1</sup>
Collection and administration of information about the real estate market; mediation in concluding agreements between parties of the market; consultation on clients on issues related to real estate.
<sup>1</sup> If applicable

## (\*) Explanatory note

This document is designed to provide additional information about the specified certificate and does not have any legal status in itself. The format of the description is based on the following texts: Council Resolution 93/C 49/01 of 3 December 1992 on the transparency of qualifications, Council Resolution 96/C 224/04 of 15 July 1996 on the transparency of vocational training certificates, and Recommendation 2001/613/EC of the European Parliament and of the Council of 10 July 2001 on mobility within the Community for students, persons undergoing training, volunteers, teachers and trainers.

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5. Official basis of the certificate	
<b>Name and status of the body awarding the certificate</b> Legal entity with licence to provide formal vocational training programmes	<b>Name and status of the national/regional authority providing accreditation/recognition of the certificate</b> Ministry of Education and Science of The Republic of Lithuania
<b>Level of the certificate (national or international)</b>  ISCED 354; LTKS IV; EKS 4	<b>Grading scale / Pass requirements</b>  10 grade scale. A Pass Grade - Grade 4-10 or entry "Passed"
<b>Access to next level of education/training</b>  Possibility to continue learning at the higher level of education programme	<b>International agreements</b>
<b>Legal basis</b> Law on Education of the Republic of Lithuania Law on Vocational Education and Training of the Republic of Lithuania Resolution No. 535 of 4 May 2010 of the Government of the Republic of Lithuania "On the approval of the description of the National Qualifications Framework	

## 6. Officially recognised ways of acquiring the certificate

**Aggregate duration of learning required to get the certificate (in weeks):** 57

**Ratio of theoretical and practical learning (%):** 42/58

**Duration and place of apprenticeship (in weeks):** (15)

**Possibility to include passed education:** passed education included by evaluating the knowledge

Description of vocational education and training received	Part of programme (%)	Duration (in weeks)
School-/training centre-based	42	24
Workplace-based	58	33
Accredited prior learning		
<b>Total duration of the education/ training leading to the certificate</b>		<b>57</b>

### Entry requirements

### Additional information

More information (including the description of the national system of qualifications) at:

[www.aikos.smm.lt](http://www.aikos.smm.lt), [www.europass.lt](http://www.europass.lt), [www.euroguidance.lt](http://www.euroguidance.lt), [www.kpmplc.lt](http://www.kpmplc.lt)

### The National Reference Points:

[www.europass.lt](http://www.europass.lt), [www.smpf.lt](http://www.smpf.lt)